

# NORTH AMERICA RESELLER APPLICATION



Dear Prospective Reseller

Thank you for your interest in becoming a FARO® authorized reseller. All prospective resellers wishing to purchase direct from us must meet certain criteria. Please fill out this application with all required information and email to [reseller@flyfaro.com](mailto:reseller@flyfaro.com) or fax to (408) 378-7629. Upon receipt, your application will be reviewed, and if approved you will be sent a reseller agreement to execute within 30 days of this application.

## PROSPECTIVE RESELLER INFORMATION

Reseller Name	<input type="text"/>
Contact Name	<input type="text"/>
Contact Title	<input type="text"/>
Email Address	<input type="text"/>
Phone	<input type="text"/>
Fax	<input type="text"/>
Billing Address	<input type="text"/>
Shipping Address	<input type="text"/>
Corporate Registration #:	<input type="text"/>
Website Address:	<input type="text"/>

## COMPANY INFORMATION

# NORTH AMERICA RESELLER APPLICATION



How many years has your company been in business?

What are the primary products/services your company offers?

Have you ever had a direct relationship with FARO® in the past? If so, please provide details.

## PROSPECTIVE RESELLER INFORMATION

Providing answer to questions below is not mandatory but would assist us to determine the Reseller Tier Level and Incentives.

What are your year-to-date gross sales?

What are your previous year's gross sales?

What is the primary market that your company targets?

### MINIMUM ORDERS

FARO® requires an opening order of \$1,000, and all reorders must be for a minimum of five units. In addition, FARO® requires an annual purchasing commitment of at least \$5,000. As an incentive, your initial order will be shipped at no charge (excludes any custom or duty fee).

# NORTH AMERICA RESELLER APPLICATION



## CREDIT TERMS

All orders for the first 12 months must be paid in advance or order by credit card, T/T (Wire Transfer), or company check. Net 30 day payment terms may be available after one year at our discretion.

I certify that the above information is true and correct, agree to the minimum order and credit terms, and wish to be considered as a FARO® Aviation authorized reseller.

Signature

Print Name

Date: